INTERNATIONAL BUSINESS







Kufstein Tirol

UNIVERSITY OF APPLIED SCIENCES

INTERNATIONAL BUSINESS MANAGEMENT

MASTER'S DEGREE PROGRAM | MA | FULL-TIME

Aug 2025

PROGRAM CONTENT

- >> International business skills & economics
- >> Management, digitalization & sustainability
- >> Specialization in marketing or finance

POPULAR OCCUPATIONAL FIELDS

- >> Marketing, sales & product management
- >> Finance, accounting & controlling
- >> Consulting & project management

"I appreciated the mix of both theoretical and practical perspectives which taught me how to analyze and evaluate problems, but also how to tackle them best and create and implement a solution for everyday business."

Hjordis Wagenaar, MA - Graduate

CI	CURRICULUM SEMESTER		1	T _	I -	T -
U	UKKIL			2	3	4
		ECTS Credits*	30	30	30	30
		COURSES				
7	INTERNATIONAL BUSINESS	Economics for Managers				
2		Management & Strategy: Fundamentals I, Application II, Exploration III	4	5	5	
Į		Organizational Psychology & Behavioral Economics		4		
9		Transformational Management: Change & Organizational Development			3	
į		Elective			3	
•		Current Topic				3
e C	DIG. & SUST.	Digital Transformation & Artificial Intelligence: Organizations & Environment I, Management & Application II	4	4		
2		Sustainability in Business & Society			3	
_	INTERNATIONAL CORPORATE FINANCE	Corporate Finance				
N N		Applied Financial Management				
		International Accounting I, II				
R		Advanced Corporate Finance		4		
nce		Contemporary Issues in Finance		3		
Marketing or Finance		Finance Lab			3	
Marketing or Finance RNATIONAL INTERNATIONAL		Applied Mayketing Miy	4			
etin	INTERNATIONAL MARKETING MANAGEMENT	Applied Marketing Mix				
lark NA		Strategic Marketing Clabal Brand Management				
		Global Brand Management	3	4		
		Market & Customer Analysis		4		
		Digital Marketing Communication		3		
f		Contemporary Issues in Marketing		3		
		Marketing Lab			3	
3	CILLS	Teambuilding & Teamwork				
		Cross Cultural Management	3			
U	S	Study Trip: Integrated Excursion Project		3		
	PRACTICAL TRANSFER	Research Methods:	4	1	4	
		Qualitative Analysis I & II, Advanced Quantitative Analysis III	4	4		
		Integrated Company Project			4	
		Business Simulation Game			2	
		Academic Writing			2	
		MA-Camp			1	
		Case Studies in Management				3
		Colloquium Master's Thesis				2
		Master's Thesis				22

^{*} ECTS: European Credit Transfer System, amount of work for students per lecture (1 ECTS = 25 h.).

